

The New Zealand Construction Clients Group



Meeting No. 6

when: **Thursday 16th February, 09.00 to 13.00 for buffet lunch & networking**

where: **Auckland International Airport, The Marlborough Room, 2nd floor of the International Terminal**

(Proceed up the escalators to the 2nd floor, towards the Spinnaker Bar. At the top of the escalator take a left back on yourself and proceed down the corridor on your right hand side – the Marlborough Room is on the right.)

Please park in the International Terminal Car Park, you will be given a pass to leave without having to pay.

theme: **WHAT MAKES 'A GOOD CLIENT'**

Agenda

Arrive & coffee 09.00 for 9.15am

1. AUCKLAND INTERNATIONAL AIRPORT – MULTI STOREY CAR PARK 2 PROJECT

A LEARNING & SHARING session with Adam Tyrie, Engineering Manager, Buildings, AIAL

- Our host member will share the experience to date of this negotiated project.
- Why this procurement route was used.
- Wins & Losses to date
- The Designer/Builders view of the procurement process (Peter Boardman – Worldwide Parking Group)
- Future plans on the airport's build programme.....

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IN NEW ZEALAND**

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Next session 10.00 am

2. WHAT ARE CLIENTS DOING IN THE UK & WHAT CAN THEY EXPECT FROM THEIR SUPPLY CHAIN?

Amanda Warren (CENZ) and Phil Brosnan (Naylor Love) will share some of their findings from the visit to the UK in December 2005.

Projects & Clients visited include:

- Terminal 5, Heathrow Airport - £4Bn, Client, BAA,
- Wembley Stadium - £800m,
- Venetian Casino Village, Macau – US \$7Bn,

Morning tea break 10.45am

Next session 11.00am

3. WORKSHOP – ‘WHAT MAKES A GOOD CLIENT?’

Clients, Consultants and Contractors working together to define

- a) What are the attributes, characteristics and behaviours of a good client and**
- b) What do Clients & the Supply Chain need to do to enable good client behaviour?**

The CCG has invited representatives from the supply chain to join us including:

- Arrow, Beca, Connell Wagner, Fletchers, Hawkins, Mainzeal, Naylor Love, NZ Strong, Opus, SKM

The workshop will enable much discussion and is planned to deliver a draft ‘Clients Charter’ which defines a ‘Good Client’.

Close around 13.00pm with a buffet lunch & networking

For your diary,

The next meeting will be at 9am March 23rd 2006, theme, **The client’s role in Safety**, venue TBA

WWW.clientsuccess.org.nz has a full list of all meetings for the rest of the year.

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